



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

January 13, 2020

Theresa Calvert  
Ace Pipe Cleaning, Inc  
6601 Universal Ave.  
Kansas City, MO 64120

Re: **RFQ# 9005, Maintenance Services for Sewer Collection System Infrastructure,**

Dear Mrs. Calvert:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 9005, Maintenance Services for Sewer Collection System Infrastructure. This letter hereby notifies you of Metro's intent to award to **Ace Pipe Cleaning, Inc**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Cierra Rowe**, BAO Representative, at **615-862-6710** or at [Cierra.rowe@nashville.gov](mailto:Cierra.rowe@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Maintenance Services for Sewer Collection System Infrastructure; RFQ# 9005			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Ace Pipe Cleaning, Inc	\$433,503.36	\$0.00	28.00	0.00	28.00

## Conklin, Marissa (Finance-Procurement)

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**From:** Rowe, Cierra (Finance)  
**Sent:** Thursday, December 12, 2019 2:51 PM  
**To:** Conklin, Marissa (Finance-Procurement)  
**Cc:** Pittman, Genario (Finance - Procurement); Frye, Jeremy (Finance)  
**Subject:** RE: BAO compliance review request for RFQ# 9005 Maintenance Services for Sewer Collection System Infrastructure

Good Morning Marissa,

I reviewed the documentation for RFQ# 9005 and the respondent appears to be compliant with the EBO program. The SBE/SDV Participation Amount on the bid tab should be \$0. Please accept this as my preliminary review.

Thank you,

**Cierra Rowe**

Contract Compliance Officer

Department of Finance

Office of Minority and Women Business Assistance (BAO)

Metropolitan Nashville Davidson County Government

730 2<sup>nd</sup> Avenue South, 1<sup>st</sup> Floor; PO Box 196300 Nashville, TN 37219

(p) 615-862-6136 (f) 615-862-6175

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**From:** Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>  
**Sent:** Tuesday, December 10, 2019 2:41 PM  
**To:** Rowe, Cierra (Finance) <Cierra.Rowe@nashville.gov>  
**Cc:** Pittman, Genario (Finance - Procurement) <Genario.Pittman@nashville.gov>  
**Subject:** BAO compliance review request for RFQ# 9005 Maintenance Services for Sewer Collection System Infrastructure

Cierra,

RFQ# 9005 Maintenance Services for Sewer Collection System Infrastructure closed with a single proposal. Will you conduct a BAO compliance review?

Please see the attached Bid Tab for references purposes.

Thank You.

Marissa Conklin  
Procurement  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37210  
615.880.3130

RFQ# 9005 Maintenance Services for Sewer Collection System Infrastructure	
<b>Evaluation Criteria (Max Points)</b>	<b>Ace Pipe Cleaning, Inc</b>
<b>Project Approach (20 Points)</b>	20
<b>Case Scenario (20 Points)</b>	20
<b>Qualifications and Experience (25 points)</b>	25
<b>Cost (35 points)</b>	28
<b>Total (100 Points)</b>	<b>93.00</b>
<b>Strengths &amp; Weaknesses</b>	

**Ace Pipe Cleaning, Inc (93.00 Points)**

**Strengths:** Detailed demonstration of firm's knowledge and experience in projects of similar size, scope, and complexity; detailed demonstration of firm's relevant project experience; detailed demonstration of relevant experience of proposed team members; includes contact information, resumes and detailed organizational chart. Detailed the process for technicians getting established locally; demonstrated in detail knowledge of the projects goals and identified potential issues. Included an understanding of potential issues with property owners, and identified methods to mitigate issue. Video quality, data export accuracy and coding was excellent on provided detailed inspection report for case scenario.

**Weakness:** Overlooked 1 (one) PACP code